

**FULL YEAR FINANCIAL RESULTS AND DIVIDEND ANNOUNCEMENT**

**INFORMATICS EDUCATION LTD**

(Company Registration number: 198303419G)

The Board of Directors of Informatics Education Ltd is pleased to announce the  
unaudited consolidated results for the financial year ended 31 March 2015:-

- 1 (a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group S\$'000		%
	FY2015	FY2014	Change
<b>Revenue</b>	15,945	23,811	-33%
Other operating income	190	745	-74%
Employee benefits expense	(10,463)	(9,752)	7%
Depreciation of property, plant and equipment	(692)	(1,053)	-34%
Other operating expenses	(10,126)	(13,758)	-26%
Interest income	261	235	11%
<b>(Loss) / profit before taxation</b>	<u>(4,885)</u>	<u>228</u>	N/M
Taxation	(28)	(64)	-56%
<b>(Loss) / profit after tax</b>	<u>(4,913)</u>	<u>164</u>	N/M
<b>(Loss) / profit attributable to :</b>			
Equity holders of the Company	<u>(4,913)</u>	<u>164</u>	N/M
	<u>(4,913)</u>	<u>164</u>	N/M

**Consolidated Statement of Comprehensive income**

	Group S\$'000		%
	FY2015	FY2014	Change
<b>(Loss) / profit after tax</b>	(4,913)	164	N/M
<b>Other comprehensive income :</b>			
Foreign currency translation	<u>(471)</u>	<u>71</u>	N/M
Other comprehensive income for the financial year, net of tax	<u>(471)</u>	<u>71</u>	N/M
<b>Total comprehensive income for the financial year</b>	<u>(5,384)</u>	<u>235</u>	N/M
<b>Total comprehensive income attributable to :</b>			
Equity holders of the Company	<u>(5,384)</u>	<u>235</u>	N/M
	<u>(5,384)</u>	<u>235</u>	N/M

Group		%
S\$'000		
FY2015	FY2014	Change

1 (a)(i) Notes to income statement

(Loss) / profit is stated after charging / (crediting) :

(Write-back) / allowance for doubtful receivables	(19)	495	N/M
Bad debts written-off	89	81	10%
Net (gain) / loss on disposal of property, plant and equipment	(1)	1	N/M
Loss on liquidation of subsidiary	5	-	N/M
Foreign exchange gain, net	(472)	(57)	N/M
Operating lease expenses	2,899	2,919	-1%

- (a)(ii) Other operating income decreased by \$0.5 million mainly due to absence of income recognition for deposit received in prior year.
- (a)(iii) Employee benefit expense increased by \$0.7 million or 7% to \$10.5 million, mainly due to filled positions during the financial year.
- (a)(iv) Depreciation of property, plant and equipment decreased by \$0.4 million or 34% to \$0.7 million, mainly due to fully depreciated property, plant and equipment during the financial year.
- (a)(v) Other operating expenses declined by \$3.6 million or 26% to \$10.1 million as compared with prior year. The decline was attributed by lower advertisement & promotion, traveling expenses, higher exchange gain and lower doubtful receivables.
- (a)(vi) Allowance for doubtful receivables decreased by \$0.5 million as compared with prior year. The decrease can be attributed to decreased aged receivables for United Kingdom operations.

(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group S\$'000 31.03.15	Group S\$'000 31.03.14	Change %	Company S\$'000 31.03.15	Company S\$'000 31.03.14	Change %
<b>NON-CURRENT ASSETS</b>						
Property, plant and equipment	476	1,015	-53%	119	381	-69%
Intangible assets	25	39	-36%	-	-	-
Investment in subsidiaries	-	-	-	18,167	20,074	-9%
	501	1,054	-52%	18,286	20,455	-11%
<b>CURRENT ASSETS</b>						
Prepayments	651	640	2%	128	124	3%
Trade and other receivables	3,046	3,219	-5%	813	1,632	-50%
Restricted cash at bank	138	138	-	-	-	-
Cash and cash equivalents	22,198	29,707	-25%	404	1,521	-73%
	26,033	33,704	-23%	1,345	3,277	-59%
<b>CURRENT LIABILITIES</b>						
Deferred income and fees	3,709	4,872	-24%	331	336	-1%
Trade and other payables	4,504	6,172	-27%	2,195	1,361	61%
Provision	270	270	-	148	148	-
Accruals for withholding tax	268	268	-	266	266	-
Income tax payable	23	26	-12%	-	-	-
	8,774	11,608	-24%	2,940	2,111	39%
<b>NET CURRENT ASSETS / (LIABILITY)</b>	17,259	22,096	-22%	(1,595)	1,166	N/M
<b>TOTAL NET ASSETS</b>	17,760	23,150	-23%	16,691	21,621	-23%
<b>EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY</b>						
Share capital	29,908	29,906	0%	29,908	29,906	0%
Reserves	(12,148)	(6,756)	80%	(13,217)	(8,285)	60%
<b>TOTAL EQUITY</b>	17,760	23,150	-23%	16,691	21,621	-23%

(b)(ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year.

NIL

- 1 (c) **A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.**

	Group	
	S\$'000 FY2015	S\$'000 FY2014
<b>Cash flow from operating activities</b>		
(Loss) / profit before taxation	(4,885)	228
Adjustments for :		
Depreciation of property, plant and equipment	692	1,053
Amortisation of intangible assets	25	37
Net (gain) / loss on disposal of property, plant and equipment	(1)	1
(Write-back) / allowance for doubtful receivables	(19)	495
Bad debts written-off	89	81
Loss on liquidation of subsidiary	5	-
Employee share option write-back	(7)	(52)
Interest income	(261)	(235)
Unrealised exchange gain	(495)	(157)
<b>Operating (loss) / profit before working capital changes</b>	<b>(4,857)</b>	<b>1,451</b>
Decrease / (increase) in prepayments, trade and other receivables	190	(228)
Decrease in cash held in escrow account	-	22
Decrease in deferred income and fees	(1,163)	(2,096)
Decrease in trade and other payables and accruals for withholding tax	(1,668)	(1,710)
<b>Cash used in operations</b>	<b>(7,498)</b>	<b>(2,561)</b>
Interest received	163	226
Tax paid	(31)	(29)
<b>Net cash used in operating activities</b>	<b>(7,366)</b>	<b>(2,364)</b>
<b>Cash flow from investing activities</b>		
Purchase of property, plant and equipment	(154)	(231)
Expenditure on intangible assets	(12)	(25)
Proceeds from disposal of property, plant and equipment	2	3
<b>Net cash used in investing activities</b>	<b>(164)</b>	<b>(253)</b>
<b>Cash flow from financing activity</b>		
Proceeds from exercise of employee share options	1	2
<b>Net cash generated from financing activity</b>	<b>1</b>	<b>2</b>
Net decrease in cash and cash equivalents	(7,529)	(2,615)
Cash and cash equivalents at the beginning of the financial year	29,707	32,119
Effects of exchange rate changes on opening cash and cash equivalents	20	203
<b>Cash and cash equivalents at the end of the financial year</b>	<b>22,198</b>	<b>29,707</b>
Short-term deposits	17,127	20,207
Cash at bank and on hand*	5,071	9,500
	<b>22,198</b>	<b>29,707</b>

**Notes to Cash Flow Statement**

\* Cash at bank and on hand exclude \$138,107 (FY2014: \$138,107) held in trust for international students of a subsidiary in Singapore, which is required under Student Fee Protection Scheme.

- (d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Statement of Changes in Equity

	Attributable to equity holders of the Company					
	Share Capital	Accumulated Losses	Employee Share Option Reserve	Translation Reserve	Total Reserves	Total Equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
<b>Group</b>						
<b>Balance at 01.04.14</b>	29,906	(5,410)	67	(1,413)	(6,756)	23,150
Loss for the financial year	-	(4,913)	-	-	(4,913)	(4,913)
Other comprehensive income for the financial year	-	-	-	(471)	(471)	(471)
Total comprehensive income for the financial year	-	(4,913)	-	(471)	(5,384)	(5,384)
Shares issued due to exercise of employee share options	2	-	(1)	-	(1)	1
Expiry of employee share options	-	6	(6)	-	-	-
Write-back of equity-settled share options	-	-	(7)	-	(7)	(7)
<b>Balance at 31.3.15</b>	29,908	(10,317)	53	(1,884)	(12,148)	17,760
<b>Balance at 01.04.13</b>	29,902	(5,577)	124	(1,484)	(6,937)	22,965
Profit for the financial year	-	164	-	-	164	164
Other comprehensive income for the financial year	-	-	-	71	71	71
Total comprehensive income for the financial year	-	164	-	71	235	235
Shares issued due to exercise of employee share options	4	-	(2)	-	(2)	2
Expiry of employee share options	-	3	(3)	-	-	-
Write-back of equity-settled share options	-	-	(52)	-	(52)	(52)
<b>Balance at 31.3.14</b>	29,906	(5,410)	67	(1,413)	(6,756)	23,150

1 (d)(i)

	Share Capital	Accumulated Losses	Employee Share Option Reserve	Total Reserves	Total Equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
	<b>Company</b>				
<b>Balance at 01.04.14</b>	29,906	(8,352)	67	(8,285)	21,621
Loss for the financial year	-	(4,924)	-	(4,924)	(4,924)
Other comprehensive income for the financial year	-	-	-	-	-
Total comprehensive income for the financial year	-	(4,924)	-	(4,924)	(4,924)
Shares issued due to exercise of employee share options	2	-	(1)	(1)	1
Expiry of employee share options	-	6	(6)	-	-
Write-back of equity-settled share options	-	-	(7)	(7)	(7)
<b>Balance at 31.3.15</b>	29,908	(13,270)	53	(13,217)	16,691
<b>Balance at 01.04.13</b>	29,902	(6,605)	124	(6,481)	23,421
Loss for the financial year	-	(1,750)	-	(1,750)	(1,750)
Other comprehensive income for the financial year	-	-	-	-	-
Total comprehensive income for the financial year	-	(1,750)	-	(1,750)	(1,750)
Shares issued due to exercise of employee share options	4	-	(2)	(2)	2
Expiry of employee share options	-	3	(3)	-	-
Write-back of equity-settled share options	-	-	(52)	(52)	(52)
<b>Balance at 31.3.14</b>	29,906	(8,352)	67	(8,285)	21,621

- (d)(ii) **Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

During financial year ended 31 March 2015, the Company issued:-

- (i) 20,000 new shares at \$0.045 each amounting to \$900.00 due to the exercise of 20,000 share options under the employee share option scheme of the Company.

Hence, as at 31 March 2015, the number of ordinary shares of the Company was 1,444,312,658 (31.03.2014 : 1,444,292,658).

As at 31 March 2015, the outstanding options were as follows:

- 674,000 (31.03.2014 : 990,000) share options.

- (d)(iii) **To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

	As at end of current financial year ended 31 March 2015	As at end of financial year ended 31 March 2014
Total number of ordinary shares issued	1,444,312,658	1,444,292,658

Note : The Company did not have any treasury shares as at the end of the current financial year and as at the end of the immediate preceding year.

- (d)(iv) **A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not Applicable

- 2 Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed by the auditors.

- 3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).**

Not Applicable

- 4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting year as compared with the audited financial statements as at 31 March 2014, except for the adoption of the new and revised FRS which are effective for the financial period beginning 1 April 2014.

- 5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

The Group has adopted the new and revised FRS, which are effective for its financial year beginning 1 April 2014. The adoption of the new and revised FRS did not result in any material impact on the Group's financial statements.

**6 Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends :-**

	Group		Change
	FY2015	FY2014	%
(Loss) / earnings per ordinary share			
(a) Based on weighted average number of ordinary shares on issue (cents)	(0.34)	0.01	N/M
(b) On a fully diluted basis (cents)	(0.34)	0.01	N/M

Earnings per share for the financial year ended 31 March 2015 was calculated based on weighted average number of 1,444,308,329 (31 March 2014: 1,444,252,384) ordinary shares.

Earnings per share for the financial year ended 31 March 2015 computed on a fully dilutive basis is calculated based on the weighted average number of 1,444,308,329 (31 March 2014: 1,444,369,722) ordinary shares adjusted for the dilutive effect of share options.

**7 Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the :-**

**(a) current period reported on and (b) immediately preceding financial year**

	Group		Change	Company		Change
	31.03.15	31.03.14	%	31.03.15	31.03.14	%
Net asset value per ordinary share (cents) based on existing issued share capital as at the end of the financial year	1.23	1.60	-23%	1.16	1.50	-23%

**8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.**

- (a)(i) The Group recorded a revenue of \$15.9 million, a decrease of \$7.9 million or 33% compared with \$23.8 million in prior year, mainly due to lower students enrolled in Singapore and United Kingdom operations. The United Kingdom business has been affected by the Ebola outbreak in Africa during the financial year.
- (a)(ii) The Group recorded a loss before tax of \$4.9 million compared with a profit before tax of \$0.2 million in prior year. The loss was mainly due to lower revenue, absence of income recognition for deposit received in prior year and higher staffing costs. This is however partially offset by lower depreciation and other operating expenses incurred explained in para 1(a)(v).
- (b)(i) The Group's and Company's fixed assets decreased by \$0.5 million or 53% and \$0.3 million or 69% to \$0.5 million and \$0.1 million respectively as at 31 March 2015. This was mainly due to depreciation during the financial year.
- (b)(ii) The Company's investment in subsidiaries declined by \$1.9 million or 9% to \$18.2 million as at 31 March 2015. This was due to an impairment loss recognised to reduce the investments to the recoverable amount.
- (b)(iii) The Group's trade and other receivables decreased by \$0.2 million or 5% to \$3.0 million as at 31 March 2015, mainly due to lower billings and aged receivables. The Company's trade and other receivables decreased by \$0.8 million or 50% to \$0.8 million as at 31 March 2015, mainly due to intercompany settlements.
- (b)(iv) The Group's and Company's cash and cash equivalent declined by \$7.5 million or 25% and \$1.1 million or 73% to \$22.2 million and \$0.4 million as at 31 March 2015 respectively. This was mainly due to the lower collections and payments to suppliers and university partners during the financial year.
- (b)(v) The Group's deferred income and fees decreased by \$1.2 million or 24% to \$3.7 million as of 31 March 2015 respectively, mainly due to lower collection.
- (b)(vi) The Group's trade and other payables decreased by \$1.7 million or 27% to \$4.5 million, mainly due to payment to suppliers. The Company's trade and other payables increased by \$0.8 million or 61% to \$2.2 million due to intercompany transactions.
- (b)(vii) The Company's net current liability position stands at \$1.6 million as at 31 March 2015. During the financial year, the Company had reduced income from its services to various clients due to a slowdown in their businesses, resulting in lower cash flow for the Company.

- 9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.  
Not Applicable
- 10 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.  
The private education landscape remains competitive and challenging. We will continue to improve the student learning experience as well as to evaluate and redesign, if necessary, our product offerings to meet the market needs.
- 11 If a decision regarding dividend has been made :-
- (a) Whether an interim (final) ordinary dividend has been declared (recommended); and  
No
- (b) (i) Amount per share (cents) Not Applicable  
(ii) Previous corresponding period (cents) Not Applicable
- (c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).  
Not Applicable
- (d) The date the dividend is payable.  
Not Applicable
- (e) The date on which Registrable Transfers received by the company (up to 5.00 pm) will be registered before entitlements to the dividend are determined.  
Not Applicable
- 12 If no dividend has been declared (recommended), a statement to that effect.  
No dividend has been declared or recommended.
- 13 If the Group has obtained a general mandate from shareholders for Interested Person Transactions (IPTs), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.  
No IPT mandate has been obtained and there was no material IPTs during the financial year.

## Part II Additional Information Required for Full Year Announcement

- 15 Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

### Segmental Results

- (a) Business segments

	Higher Education \$'000		Corporate Training \$'000		Total \$'000	
	FY2015	FY2014	FY2015	FY2014	FY2015	FY2014
<b>Revenue :</b>						
Sales to external customers	14,999	22,870	946	941	15,945	23,811
<b>Results :</b>						
Other operating income	190	743	-	2	190	745
Interest income	261	235	-	-	261	235
Employee benefits expense	(10,201)	(9,504)	(262)	(248)	(10,463)	(9,752)
Depreciation and amortisation	(686)	(1,061)	(31)	(29)	(717)	(1,090)
Gain / (loss) on disposal of property, plant & equipment	1	2	-	(3)	1	(1)
Allowance for doubtful receivables and bad debt written-off	(70)	(576)	-	-	(70)	(576)
Operating lease expenses	(2,784)	(2,807)	(115)	(112)	(2,899)	(2,919)
Other non-cash income	119	131	391	62	510	193
<b>Segment (loss) / profit before tax</b>	<b>(5,338)</b>	<b>92</b>	<b>453</b>	<b>136</b>	<b>(4,885)</b>	<b>228</b>
<b>Assets :</b>						
Additions to non-current assets	158	245	8	11	166	256
Segment assets	26,367	34,577	167	181	26,534	34,758
<b>Total assets</b>					<b>26,534</b>	<b>34,758</b>
<b>Liabilities :</b>						
Segment liabilities	8,648	11,475	103	107	8,751	11,582
Income tax payable					23	26
<b>Total liabilities</b>					<b>8,774</b>	<b>11,608</b>

(b) **Geographical information**

	Revenue			Non-current assets		
	FY2015 \$'000	FY2014 \$'000	Change %	FY2015 \$'000	FY2014 \$'000	Change %
Singapore	7,563	13,075	-42%	294	784	-63%
United Kingdom	6,420	8,576	-25%	175	208	-16%
Asia Pacific and others ("APAC")	1,962	2,160	-9%	32	62	-48%
	15,945	23,811	-33%	501	1,054	-52%

Non-current assets information presented above consist of property, plant and equipment, and intangible assets as presented in the consolidated balance sheet.

(c) **Information about major customers**

There are no major customers that contribute more than 10% (FY2014 : 10%) of the Group's revenue for the financial year ended 31 March 2015.

16 **In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.**

- (a) Higher Education business revenue decreased by \$7.9 million to \$15.0 million. The decline was mainly due to lower students enrollment for E-learning, UK and Singapore school operations.

The Corporate Training business revenue remains largely unchanged in the current financial year.

- (b) Geographically, APAC's revenue decrease by 9% mainly due to lower exam entries for the assessments division. United Kingdom's revenue declined by 25% due to the Ebola outbreak in Africa, which causes a gap in enrolment for the 1st half of the year, whilst the second half year was not as promising. Singapore's revenue declined by 42% mainly due to lower new student enrolled and lower returning students. Non-current assets for Singapore, United Kingdom and APAC reduced by 63%, 16% and 48% respectively, mainly due to depreciation during the financial year.

17 **A breakdown of sales as follow :-**

	Group		
	FY2015 \$'000	FY2014 \$'000	Change %
Sales reported for first half year	8,510	13,117	-35%
Operating (loss) / profit after tax before deducting non-controlling interests reported for first half year	(3,070)	952	N/M
Sales reported for second half year	7,435	10,694	-30%
Operating loss after tax before deducting non-controlling interests reported for second half year	(1,843)	(788)	N/M

18 **A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follow :-**

	FY2015 \$'000	FY2014 \$'000
Ordinary	NIL	NIL
Preference	NIL	NIL
Total	NIL	NIL

19 **Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such person, the issuer must make an appropriate negative statement.**

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, Informatics Education Ltd. (the "Company") wishes to inform that there are currently no persons occupying managerial positions in the Company or any of its principal subsidiaries who are relatives of a director or chief executive officer or substantial shareholder of the Company, except the following:

Name	Age	Family relationship with any current director and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Robin Tan Yeong Ching	41	Son of Tan Sri Dato' Seri Vincent Tan Chee Yioun	Non-executive Chairman - Year 2011	N/a

**BY ORDER OF THE BOARD**

Yau Su Peng  
Executive Director

20th May 2015  
SINGAPORE